

(¥100mil)

				New Supply			Outstanding			
				2010	2011	ratio last year(%)	2010	2011	ratio last year(%)	
Consumer Credit	Sales on Credit	Sales on Credit by Credit Card	Installment	Installment Sales	1,966	1,984	0.9	862	800	△ 7.2
				Indirect Installment(Except Personal Loans of Financial Institutions)	33,316	34,997	5.0	16,843	17,594	4.5
			Non-Installment	Credit on Sales	56,773	61,199	7.8	4,488	4,922	9.7
			Indirect Sales	376,833	397,846	5.6	36,385	38,957	7.1	
			(Total)	468,888	496,026	5.8	58,578	62,273	6.3	
				6,430	6,337	△ 1.4	4,570	4,622	1.1	
		Purchase of Account Receivable by Installment Contract Paper	Installment	Installment Sales	21,505	21,510	0.0	38,662	37,434	△ 3.2
				Indirect Installment(Except Personal Loans of Financial Institutions)	—	—	—	—	—	—
				Sales by Personal Loan of Financial Institutions	21,055	22,111	5.0	37,032	37,171	0.4
			Personal Loans of Financial Institutions, Guaranteed by Credit Supplier	12,539	11,362	△ 9.4	1,278	1,139	△ 10.9	
			Non-Installment	Credit on Sales	7,637	7,461	△ 2.3	1,403	1,302	△ 7.2
				Indirect Sales	69,166	68,781	△ 0.6	82,945	81,668	△ 1.5
			(Total)	538,054	564,807	5.0	141,523	143,941	1.7	
		Consumer Finance	Consumer Loans by Financial Institutions and others	Consumer Loans by Sales Credit Companies	Cash Advance by Credit Card	31,071	23,515	△ 24.3	22,073	17,455
				Others (Exclude Cash Advance by Credit Card)	9,717	9,010	△ 7.3	21,945	19,194	△ 12.5
			Consumer Loans by Banks	22,202	25,631	15.4	139,595	135,379	△ 3.0	
			Consumer Loans by Consumer Finance Companies	28,723	23,793	△ 17.2	41,250	36,370	△ 11.8	
			Loans Secured by Time Deposit	45,319	37,549	△ 17.1	46,930	38,882	△ 17.1	
			Loans Secured by Chattel	645	635	△ 1.6	215	212	△ 1.4	
			(Total)	137,677	120,133	△ 12.7	272,008	247,492	△ 9.0	
		(The Sum Total)	675,731	684,940	1.4	413,531	391,433	△ 5.3		